## CHERYL LYNN CO ADS MANAGEMENT

### GETTING YOU RESULTS THAT IMPRESS, SO YOU CAN DO WHAT you do best!



# CASE STUDY



### Meet Troy, Co-Owner of Titan Contractors

In June 2024, Troy approached me with a desire to grow the residential roofing segment of his company, Titan Contractors. He sought to significantly boost the number of leads. Within just a short time, I not only helped him overcome technical challenges but also launched an extraordinarily successful lead generation campaign. This initiative generated almost 200 leads within a single month, with key performance indicators surpassing even our most optimistic expectations. These results were a direct result of...

- Creating a *thoughtful ad experience with genuine, tailored attention* beginning with a Strategic Vision Consultation, which was a thorough walkthrough of his business goals, brand, and how he wanted to be presented. This was followed by expertly crafted ads where every detail was designed for maximum impact for his unique business.
- Data Analysis and Optimization: Constantly monitoring the performance of the lead generation campaign, I analyzed data to identify high performing audiences, creatives, text copies, and areas for improvement. By fine-tuning our strategies based on this data-driven approach, I was able to maximize the effectiveness of our lead generation efforts.

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This video ads (reel) generated the most leads at 158 leads in 3 weeks and for \$3.95 per lead. I craft creatives (aligned with his brand), ad copy, and carefully watch key metrics to know when to make adjustments to ads. No "set it and forget it" with me. Fully engaged ads management to save you money and get the best possible results so you can do what you do best!



### PROTECT YOUR HOME TODAY.

STRENGTH YOU CAN COUNT ON.



Titan Contractors Sponsored · @ ×

Your home deserves a roof that's built to last. Titan Contractors is your go-to expert for roof repairs and replacements.

20+ years of experience in roofing

Fully licensed and certified professionals
Y High-quality materials for durability and efficiency

Comprehensive product and workmanship warranties

Don't risk your home's safety with "Pete in the Pick Up", who

might cut corners with unlicensed work and subpar materials.

Enjoy peace of mind with Titan Contractors for a roofing solution that guarantees safety and longevity. Contact us today for a free quote!

#### www.therooftitan.com

Working with Cheryl on our advertising campaigns has been an outstanding experience. Her timely updates and the valuable insights she provides have been immensely helpful. We are thrilled with the results we've seen so far and look forward to continuing our collaboration with her. **CASE STUDY** Meet Kirk, Owner of Good Shepherd RV Park

In October 2023, Kirk approached me with a challenge: his RV storage units were underperforming despite significant monthly investments in Google ads and profile. He attributed the slowdown to economic factors but was determined to get his RV storage full again.

Despite a neglected FB page and a small following, I proposed a Meta Ad strategy to address these issues. By implementing targeted lead ads and retargeting efforts aimed at visitors to Kirk's lead ads and website (fueled by Google search), **we generated over 160 quality leads**. This resulted in a noticeable **increase in occupancy rates** for Kirk's storage units.

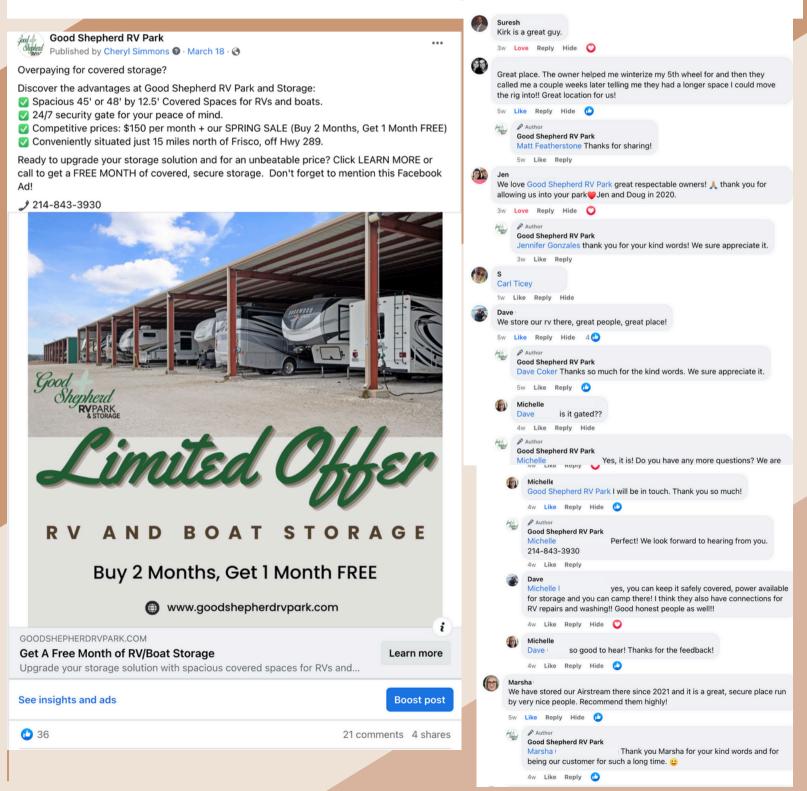
Additionally, we revived engagement and social proof from many happy customers and gained new followers on his dormant Facebook page. Encouraged by our success, Kirk has entrusted me to lead a new campaign targeting the RV park market.



We needed to target the local market for our RV storage. Cheryl came highly recommended to assist us with Facebook ads, and she has exceeded our expectations. Despite my limited knowledge and other priorities, Cheryl took charge, leading to a significant increase in calls and inquiries. She provides regular updates on our progress, giving me peace of mind. I highly recommend her to anyone needing advertising assistance.



This ad generated many leads and also great social proof (see comments), which created organic reach as well as paid ad reach. I craft creatives (perfectly aligned with branding), ad copy, and carefully watch key metrics to know when to make adjustments to ads.



# A T'S A DED

### Strategic Vision Consultation/Ad Account Set Up

We'll discuss your brand goals, ideal customer, and craft a vision for your ads. Followed by a thorough walk through of FB business settings to make sure the ad account is set up correctly, securely and is optimized.

### Expertly crafted ads

I'll handle every aspect of ad creation, tailored specifically to your budget and brand. Ad creation includes:

- Creating eye catching creatives like photo, carousels, video, etc that maintain your business brand while standing out.
- Writing compelling ad copy that grabs attention and highlights what your business/product offers.
- Creating ads that seamlessly work together and are put in front of strategic audiences to produce the results you're looking for, freeing you to do what you do best.

### **Ongoing Monitoring of Ads**

Throughout the month, I'll closely monitor the performance of your ads and make necessary adjustments based on key metrics. This ongoing optimization ensures that your ads are continuously improving and delivering the best possible results.

### **Monthly Consultations**

During these consultations, we'll review your ad performance, discuss strategies for improvement, and address any questions or concerns you may have. With my expert guidance, you'll gain clarity and confidence in your advertising efforts



